



CENTER FOR
DairyEXCELLENCE

Dairy Week

Dated
February 24, 2010

In Review



Markets:

Dairy Prices	Price	Chge. From Week Ago	Chge. from Month Ago	Chge. From Year Ago
Milk Price (Feb.) **	\$15.92/cwt.	▼ 0.9 %	▼ 0.5 %	▲ 31.9 %
Corn (Mar.)	\$3.63/bushel	▲ 0.5 %	▼ 1.6 %	▼ 0.5 %
SBean Meal (Mar.)	\$281.2/ton	▲ 1.9 %	▼ 4.9 %	▼ 5.9 %
Milk Margin*	\$10.47/cwt.	—	▲ 4.9 %	▼ 14.5 %

*Each issue of "Dairy Week in Review" will report on current and projected "Milk Margin," or the dollars remaining per one hundred lbs. of milk after feed is paid for. Milk margin is affected by both milk & feed prices.

** The milk price reported is the Class III futures price for the next month plus a basis of \$1.75, which is an estimate of what you can expect to see on your milk check for the coming month.

- The Class I base price for March 2010 is \$14.64, down 50 cents from February but up \$4.91 from March 2009.
- USDA Cold Storage Report shows commercial American cheese inventories up 11.6 percent to 595.3 million lbs. Total cheese stocks were 980.8 million lbs., up 11.2 percent. Butter stocks expanded seasonally in January to 169.8 million lbs., but were down 3.8 percent from last year.
- Total U.S. milk production was down 0.6 percent in January, at 160.4 billion lbs., according to USDA's "Milk Production" report. The number of cows in the nation expanded 3,000 head, with milk production per cow up 1.9 percent on 1.1 pounds to 57 pounds per day per cow. Pennsylvania's milk production was down 1.7 percent from last year, driven by a 11,000-head decline in cow numbers. Milk production per cow in the state was level with last year.

Events:

- The Center for Dairy Excellence will host two "Mastering Dairy Business" calls in March. On March 11, Ben Yale will discuss "Looking Forward to a Milk Price," while Scott Steward and Mike Hogan will discuss "Strategy and Discipline in Marketing" on March 23. Both calls will be held over the noon-time lunch hour. For more information about the meetings or to register, call the center at 717-346-0849 or e-mail info@centerfordairyexcellence.org.



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