



Pennsylvania Dairy “Cash Projection and Business Budgeting” Grant Application

To encourage Pennsylvania dairy farm families not already doing so to implement thorough cash-flow management strategies during the current dairy economic downturn, the Center for Dairy Excellence is offering forty \$1,500 “Cash Projection and Business Budgeting” grants. The grants will be available on a first-come, first-serve basis, pending approval of the application, and must be used to cover the cost of professional services used for cash flow projection, production cost analysis, dairy business budgeting or business restructuring. To receive the funds, applicants must commit to participating in a 2-hour training course which overviews resources available to dairy farms in Pennsylvania. All applications must be received by May 1, 2009, and invoices must be paid and submitted for reimbursement to the Center by August 1, 2009.

Dairy Producer’s Name: _____ Farm Name: _____
Address: _____ Town/City: _____ State: _____ Zip: _____
County: _____ Email: _____ Phone Number: _____

Farm Information:

Total Number of Cows _____ Does your farm currently have a profit team? YES or NO
Number of Heifers Under 12 Months _____ What tax consultants do you use on your farm _____
Number of Heifers 12 Months or Older _____ What budgeting or business consultant, if any, do you use? _____
Number of lactating cows (today) _____ Number of acres cropped (owned and rented) _____
Number of dairy animals sold for dairy _____ Crops grown and approximate acres of each _____
purposes in last 12 months _____

Lbs. of milk shipped (most recent shipment) _____ lbs. Number of days’ milk in that shipment _____
Rolling herd average per cow _____ lbs. _____ % Butterfat _____ % Protein

How is accounting done in your operation: Manually Computerized By An Outside Resource
If you use a computerized accounting system, which system do you use? _____
Have you done cost projections or business budgeting analysis on your farm in the past? YES or NO

What is your reason for applying for this grant and how do you believe this “Cash Projection and Business Budgeting” grant will help in managing your dairy business through the economic downturn?

What is the most significant improvement or change you have made to your dairy operation in the past five years? _____

If you were to develop (or update) a business plan for your dairy operation, what would be the three most important areas you would address in that plan, and why?

1. _____
2. _____
3. _____

Signatures:

Please read the paragraph below carefully and sign where appropriate:

Office Use Only <input type="checkbox"/> Profit Team Farm Date Received: _____

We hereby attest that all information provided above is accurate and complete to the best of our knowledge. We also certify that we are not currently doing cost flow projections or business budgeting analysis for our dairy operation. We agree to use the funds only for the purpose of using professional services to do cash projection and business budgeting for our dairy operation.

Producer’s Signature: _____ Date: _____

Please return completed application with both signatures to the Center for Dairy Excellence at 2301 North Cameron Street, Harrisburg, PA 17110 by May 1, 2009. Fax No: 717-705-2342; Phone No: 717-346-0849