



**For Immediate Release**

**Sept. 21, 2011**

**'Protecting Your Profits' Reviews Markets, Status of LGM for Dairy**

**Harrisburg** – Dairy producers can learn about the Dairy Gross Margins insurance program for the 2011-12 fiscal year by joining a Protecting Your Profits conference call Wednesday, Sept. 28 from 12-12:30 p.m., presented by the Center for Dairy Excellence.

"With the new fiscal year beginning in October, we expect that producers will have the opportunity to include the Dairy Gross Margins program in their risk management plans," said Zepp. "With milk prices and commodity markets changing daily, all dairy farm families should evaluate their risks and have a risk management plan in place for the next 6 to 12 months."

Led by Alan Zepp, risk management program coordinator for the center, the 'Protecting Your Profits' series provides a monthly update on what dairy and commodity markets are doing and a historical review of milk margins based on actual commodity prices.

This month's call will include a review of current market conditions, a look at the center's 'Protecting Your Profits' scorecard and an estimate of the expected margins for the Dairy Gross Margins Program in September. Zepp will also explain the status of the program for the Oct. 28-29 sales period and will review the status of a dairy gross margin contract purchased in February 2011.

To register for the call, contact the center at 717-346-0849 or e-mail [info@centerfordairyexcellence.org](mailto:info@centerfordairyexcellence.org). Once registered, participants will receive call-in information and presentation materials for the call.

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The Center for Dairy Excellence is a non-profit organization initiated by the Pennsylvania Department of Agriculture in 2004. Bringing together people from more than 40 different dairy organizations in Pennsylvania, the center's mission is to enhance the profitability of the dairy industry by empowering people, creating partnerships, and increasing the availability and use of resources. Learn more about the center at [www.centerfordairyexcellence.org](http://www.centerfordairyexcellence.org).