

Dairy Profit Analyzer

Mike Hosterman
Ag Business Consultant



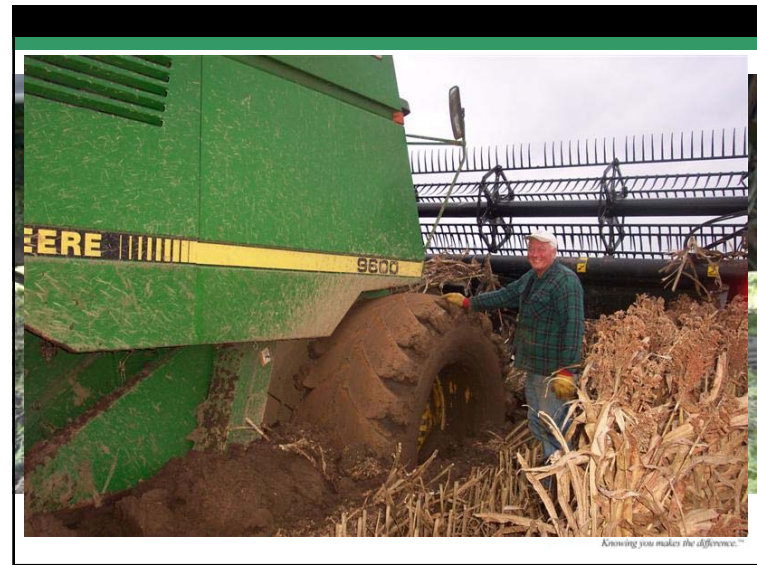
Keys to Success

- Volume
- Efficiency
- Capacity
- Internal herd growth
- Cost control



RM Success Need to's

- Know COP & Breakeven prices
- Define success
- Have plan
- Have budget
- Track performance
- Have professional help



Knowing you makes the difference.™

Dairy Profit Analyzer

- Tool to help:
 - Know COP & Breakeven
 - Complete a budget
 - Track performance
 - Communicate results
- Completed multiple times per year -- Not once and done
- Milk marketing plan -- Another tool



Dairy Profit Analyzer

- Sample farm



Questions



Thank You

- Contact information
- email: mhosterman@agchoice.com
- Cell #: 717-215-3179

