

CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — JUNE 16, 2009 — except where noted



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This week's graph (Fig. 1) shows daily closing prices for the June 2009 Class III milk futures contract from the beginning of trade through June 11, 2009. The contract began trading on June 29 of 2007 at \$14.50. Its final trading date will be July 1, 2009, and it will settle on July 2, 2009. Looking at the graph, you can see that a year ago—around June 18, 2008—the contract traded at its peak (or high) of \$20.65. The June 09 contract then dropped to around \$11.35 by February 2009, only to spike to over \$13.77 for one day in March and drop again last week to a low of \$9.88 on June 11. On June 16, 2009, the closing price was \$9.89.

Using the futures market to forecast prices in the long-term is like long-term weather forecasting. The closer we are to the target time period, the more reliable the forecast is. Therefore, it is easy to look at this graph, be a Monday morning quarterback, and say: 'I should have done this or that.' The hard part is making the decision in real time.

When we are mowing hay, we are looking for the perfect weather forecast. If that doesn't come, we start to balance the weather forecast with the stage of maturity, along with knowing when we have help to put the hay away. At some point we will cut the hay field. Participating in the markets—whether by contracting with milk coops and feed dealers, Dairy Livestock Gross Margin Insurance, or through a commodities broker—uses the

Prices change daily. The market data below are compiled weekly by Farmshine, using CME and USDA reports and the Center for Dairy Excellence ScoreCard. This market information is an example for educational purposes.

same decision making process that you use every day. But, you have to create the decision deadline.

The first box in the chart below lists the closing prices (June 16, 2009) for each of the next 12 Class III milk contract months. The 'week ago' closing price is listed below it. The contract high and low—along with the month and year in which the high or low occurred—is listed next. The contract high and low are the highest and lowest daily closing prices for that monthly contract from the day trading started on the contract to the present.

As always, I welcome your topics and questions.

Fig. 1 - Announced Class III Future Prices - Contract Date: June 2009



CME DAILY FUTURES & OPTIONS TRADING — JUNE 16, 2009 CLOSE												
JUN-09	JUL-09	AUG-09	SEP-09	OCT-09	NOV-09	DEC-09	JAN-10	FEB-10	MAR-10	APR-10	MAY-10	
CLASS III MILK FUTURES (\$/CWT)												
9.89	10.28	10.97	12.17	13.17	13.73	14.00	14.20	14.17	14.68	14.79	15.02	
----- WEEK AGO -----												
9.91	10.74	11.71	12.92	13.54	14.09	14.38	14.64	14.52	15.05	15.11	15.27	
----- HIGHEST & LOWEST DAILY SETTLE PRICE OVER LIFE OF CONTRACT AND MONTH/YEAR IT OCCURRED -----												
20.65 6/08	20.73 6/08	20.83 6/08	20.98 6/08	20.80 6/08	20.60 6/08	20.64 6/08	20.30 6/08	19.89 6/08	19.75 6/08	19.60 6/08	19.50 6/08	
9.88 6/09	10.04 6/09	10.97 6/09	12.17 6/09	13.17 1/09	13.29 1/09	13.65 1/09	13.23 1/09	13.39 1/09	13.72 1/09	13.98 1/09	14.25 1/09	
MILK BASIS (\$/CWT) — SELECTED NORTHEAST & MID-ATLANTIC STATES (2008 Historical Reference)												
PA 2.63	2.61	2.38	2.37	2.87	3.19	3.01	3.40	3.19	3.32	1.94	2.23	
NY 1.57	1.61	1.44	1.39	1.79	2.17	1.97	2.32	2.11	2.32	1.04	1.43	
VT 1.69	1.71	1.44	1.53	1.99	2.27	1.99	2.38	2.15	2.42	1.10	1.39	
NJ 1.43	1.41	1.18	1.17	1.67	1.99	1.81	2.20	1.99	2.12	0.74	1.03	
DE 2.05	2.03	1.80	1.79	2.29	2.61	2.43	2.82	2.61	2.74	1.36	1.65	
MD 2.01	1.99	1.76	1.75	2.25	2.57	2.39	2.78	2.57	2.70	1.32	1.61	
OH 1.51	1.63	1.26	1.33	1.91	2.31	2.23	2.32	2.15	2.34	0.98	1.25	
WV 1.45	1.43	1.20	1.19	1.69	2.01	1.83	2.22	2.01	2.14	0.76	1.05	
MILC PAYMENT (\$/CWT) PROJECTIONS Based on Futures as of June 8, 2009												
2.11	2.05	1.71	1.60	1.21	0.81	0.54	0.44	0.35	0.35	0.22	0.13	
CLASS III MILK (\$/CWT) OPTIONS — PUTS — Daily Strike Price / Premium												
9.75 0.01	10.25 0.22	10.75 0.41	12.00 0.59	13.00 0.73	13.50 0.83	14.00 1.04	14.00 0.95	14.00 1.03	14.50 1.12	14.75 1.26	15.00 1.36	

CORN (\$/BU) OPTIONS — CALLS				SOYMEAL (\$/TON) OPTIONS — CALLS			
JUL-09	SEP-09	DEC-09	MAR-10	JUL-09	SEP-09	OCT-09	DEC-09
3.00 1.041	3.10 1.045	3.30 1.055	N/A	370 35.85	330 32.20	320 30.80	320 32.40
3.35 0.691	3.50 0.691	3.80 0.702	N/A	400 12.55	370 15.90	370 14.10	380 15.05
3.65 0.396	3.90 0.410	4.40 0.410	N/A	420 4.95	430 5.75	430 5.65	470 5.60
4.05 0.095	4.80 0.097	6.00 0.100	N/A	440 1.60	500 1.65	500 1.55	580 1.45

CORN FUTURES (\$/BU)					SOYMEAL FUTURES (\$/TON)						
JUL-09	SEP-09	DEC-09	MAR-10	MAY-10	JUL-10	SEP-10	DEC-10	MAR-11	JUL-11	SEP-11	DEC-11
4.040	4.126	4.252	4.370	4.445	4.522	4.436	4.352	4.462	4.562	4.510	4.466
----- WEEK AGO -----											
4.440	4.532	4.662	4.774	4.846	4.914	4.770	4.622	4.726	4.832	N/A	4.716

MILK MARGIN — LATEST PSU VALUES — APR 2009					CME DAIRY CASH-SETTLED FUTURES (\$/LB) 06/16/09										SPOT CASH
FEED COST (\$/COW @ 65 lbs milk)		IOFC (\$/COW @ 65 lbs milk)		MILK MARGIN (as \$/CWT)	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
CURRENT	4.18	4.53	6.97	NFDM	0.845	0.855	0.880	0.920	0.955	0.955	0.900				0.900
PREV MO	4.22	4.23	6.51	WHEY	0.265	0.280	0.302	0.317	0.305	0.310	0.310				N/A
YRAGO	5.75	7.19	11.06	BUTTER	1.225	1.230	1.260	1.285	1.305	1.320	1.345				1.205
					CME SPOT CHEESE: 40 LB BLOCKS 1.1350 / BARRELS 1.0775										

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT)						CURRENT FED. ORDER COMPONENTS (\$/LB)					
CL I ADV	CLASS II	CLASS III	CLASS IV	ALL-MILK U.S.	ALL-MILK PA	WK ENDING 06/05/09					
10.08 (JUN)	10.71 (MAY)	9.84 (MAY)	10.14 (MAY)	11.70 (MAY)	13.40 (MAY)	ITEM	VALUE	MAKE ALLOWANCE	NET		
----- MONTH AGO -----						NFDM	0.8318	0.1678	0.6640		
10.97	10.49	10.78	9.82	11.90	13.40	DRY WHEY	0.2317	0.1991	0.0326		
----- YEAR AGO -----						BUTTER	1.2159	0.1715	1.0444		
18.18	15.51	18.18	15.26	18.30	19.30	CHEESE	1.1553	0.2003	0.9550		

CATTLE FOR DAIRY PURPOSES (\$/HEAD) NORTHEAST (Average of USDA-Reported sales - New Holland, PA - June 10, 2009)										
COWS: Fresh		Bred	Springing	HEIFERS: Bred		Springing	Open: 300-600 lbs	600-900 lbs	900-1200 lbs	BULLS (600-1200 lb)
1015	N/A	1150	1140	1050	650	690	N/A	N/A		
----- FOUR WEEK AVG -----										
1290	N/A	1175	1140	1265	720	920	1050	770		
Avg. of prices reported by USDA Market News for PA Auction Markets June 11 - 16, 2009										
CULL MARKET COWS (\$/CWT LIVELWEIGHT)										
Premium White	Breakers	Boners	Lean							
54.50	52.25	49.10	46.25							
----- WEEK AGO -----										
54.00	51.75	50.10	46.00							
----- YEAR AGO -----										
68.25	62.75	58.75	56.50							

brought to you by:



MILC = Milk Income Loss Contract MAY MILC (not shown) is estimated at \$1.52



IOFC = Income Over Feed Cost

Price averages do not include lower-end 'common' cows and heifers.

Average to high dressing